

**THE ZINKE COMPANY**

## PROVEN AUTOMOTIVE PARTS AND EQUIPMENT

For Passenger Cars—Trucks—Tractors—etc.

A SELLING SERVICE  
BACKED BY A BIG ORGANIZATION

Established over 13 years.

The ZINKE COMPANY sells 94% of the jobbers in the entire United States, Canada, Hawaii, the Philippines, Cuba and various foreign outlets through its big export connections.

The ZINKE COMPANY sells exclusively to jobbers and manufacturers of passenger cars, trucks, tractors, etc., and is equipped to handle the entire output of any factory with which it becomes associated.

The ZINKE COMPANY relieves the manufacturer of a burdensome and expensive selling department. Consider the tremendous value of being able to have your products introduced by an established selling organization directly into the markets that you wish to enter and at a minimum predetermined selling cost.

The ZINKE COMPANY is departmentized and operated after the most modern and approved selling methods. Accumulative value of over 13 years has made the ZINKE COMPANY foremost in its field.



Write for complete details

### The Zinke Company

1323-1325 Michigan Ave.

Chicago, U. S. A.

# THE ZINKE COMPANY

## Indiana Head Lamps

These lamps have always been noted for their high quality, modern approved design and general serviceability. Standard finishes are all black and black and nickel.



No. 1216  
12-in. Front. Props. 8 $\frac{1}{4}$  in.  
Per Pair, \$16.50  
No. 1116  
11-in. Front. Props. 8 $\frac{1}{4}$  in.  
Per Pair, \$14.50  
No. 1016  
10-in. Front. Props. 7 in.  
Per Pair, \$12.50



No. 10-G Gas  
Close coupled, vibration  
proof. Genuine ground glass  
mirror and silvered front  
reflector. 10-in. diameter,  
6-in. mirror. 8 $\frac{1}{4}$  in. prop  
centers, 6 $\frac{1}{4}$  in. deep.  
Per Pair, \$16



No. 1115  
Bullst shape, hex. door.  
Silvered parabolic reflector,  
hand burnished. Diameter  
of front, 11 $\frac{1}{4}$  in., prop  
centers, 8 $\frac{1}{4}$  in., depth, 6 $\frac{1}{4}$   
in.  
Per Pair, \$11.50



No. 816  
New type for Ford cars.  
Flat door, plain glass, out-  
side focusing device. Prop  
centers, 7 in. Can be fur-  
nished with bracket attached  
for 1915-16 Ford.

Per Pair, \$8.50  
Per Pair, with bkt., \$9.25



No. 8-G Gas  
Gas Lamp for Ford cars.  
diameter 8 in. Prop centers,  
7 in. Also suitable for mo-  
torcycle head lamp. Can be  
had in all nickel.  
Per Pair, \$7.00



No. 1015  
Designed especially for Ford  
cars. Round door, plain  
glass, distance between  
prop centers, 7 in. Diam-  
eter, 10 in.  
Per Pair, \$10.25  
Per Pair, with bkt., \$11.00



For windshield or foredoor. Uni-  
versal bracket permits light to be  
thrown in any direction. Dimin-  
ishing mirror in handle. Can be  
used night and day. Self-con-  
tained switch. Just turn handle  
a trifle to right or left, focusing  
bulb. Diameter, 6 $\frac{1}{4}$  in. Fur-  
nished with cord.  
Each, \$5.00



No. 717 DeLuxe Spot-  
light  
The last word in spotlights.  
Beautiful lamp made to match  
the most exclusive car design.  
Diameter 7 $\frac{1}{4}$ ". Indiana ex-  
clusive switch in handle.  
Press button to get in door.  
Special short universal  
bracket. Each.....\$7.00

### Manufacturers

**Indiana Lamp Company**  
Connersville, Ind.

### SALES DEPARTMENT

To the Jobber  
The Zinke Company, No. 1323 Michigan  
Ave., Chicago, Ill.

To the Manufacturer  
The American Distributing Co., No. 60.  
Krege Building, Detroit, Mich.

# THE ZINKE COMPANY

## Indiana Side and Tail Lamps

On account of their sturdy construction, they are suitable for use on trucks, tractors, and other heavy work, as well as on passenger cars. Standard finish is all black.



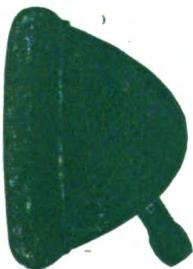
No. 26. Oil  
Round type. 8 $\frac{1}{4}$  in. high,  
5 in. from back to front.  
diameter of glass, 3 in.  
Guaranteed to stay lighted.  
Oil, Pair, \$4.50  
Combination, Pair, \$6.00



No. 26-A. Oil  
Same as No. 26, with extra  
large 5 $\frac{1}{4}$  in. flange. Most  
sturdy for truck use.  
Oil, Pair, \$5.50  
Combination, Pair, \$6.00



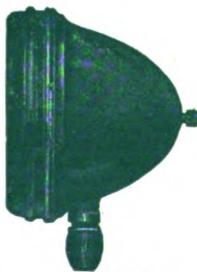
No. 22. Oil.  
Square type, prop riveted  
through heavy steel plate,  
making strongest possible  
construction. Will not rat-  
tle or leak.  
Oil, Pair, \$5.50  
Combination, Pair, \$6.00



No. 615. Electric  
Same design as bullet shape  
head lamps. Round door.  
Makes popular Electric  
Motorcycle Head Lamp.  
Diameter, 6 in. Depth, 4 $\frac{1}{2}$   
in.  
Per Pair, \$8.00



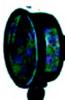
No. 30 Convex Flange  
Dash Lamp  
White frosted rosette or  
semaphore glass. No vis-  
ible screws. Rear door. Ac-  
cessible.  
Per Pair, \$4.00



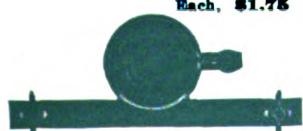
No. 415  
Type for Ford cars. Plain  
glass. Regular brackets or  
to fit 1915-16 Ford. Dia-  
meter 4 $\frac{1}{4}$  in.  
Per Pair, \$6.00



No. 24 Oil  
Same type as  
No. 26.  
Oil, Each,  
\$2.50  
Combination  
Each, \$3.00



No. 32  
8 $\frac{1}{4}$ -in. red sema-  
phore lens in rear,  
white in side.  
Each, \$1.75



No. 32 Oil  
Square type  
like No. 22.  
Oil, Each  
\$2.75  
Combination  
Each, \$3.50



No. 32-L  
Like No.  
32 but  
with LI-  
cense  
Bracket.  
Each,  
\$2.00

### Manufacturers

Indiana Lamp Company

SALES DEPARTMENT

To the Jobber  
The Zinke Company, No. 1328 Michigan  
Ave., Chicago, Ill.

Connersville, Ind.

To the Manufacturer  
The American Distributing Co., No. 607  
Krege Building, Detroit, Mich.

# THE ZINKE COMPANY

## Indiana Head Lamps

These lamps have always been noted for their high quality, modern approved design and general serviceability. Standard finishes are all black and black and nickel.



No. 1216  
12-in. Front. Props. 8 $\frac{1}{4}$  in.  
Per Pair, \$18.50  
No. 1116  
11-in. Front. Props. 8 $\frac{1}{4}$  in.  
Per Pair, \$14.50  
No. 1016  
10-in. Front. Props. 7 in.  
Per Pair, \$12.50



No. 10-G Gas  
Close coupled, vibration  
proof. Genuine ground glass  
mirror and silvered front  
reflector. 10-in. diameter,  
6-in. mirror. 8 $\frac{1}{4}$  in. prop  
centers, 8 $\frac{1}{4}$  in. depth, 6 $\frac{1}{2}$   
in. Per Pair, \$18



No. 1115  
Bullet shape, hex. door.  
Silvered parabolic reflector,  
hand burnished. Diameter  
of front, 11 $\frac{1}{4}$  in. prop  
centers, 8 $\frac{1}{4}$  in. depth, 6 $\frac{1}{2}$   
in. Per Pair, \$11.50



No. 916  
New type for Ford cars.  
Flat door, plain glass, out-  
side focusing device. Prop  
centers, 7 in. Can be fur-  
nished with bracket attached  
for 1915-16 Ford.  
Per Pair, \$8.50  
Per Pair, with bkt., \$9.25



No. 8-G Gas  
Gas Lamp for Ford cars.  
diameter 8 in. Prop centers,  
7 in. Also suitable for mo-  
torcycle head lamp. Can be  
had in all nickel.  
Per Pair, \$7.00



No. 1015  
Designed especially for Ford  
cars. Round door, plain  
glass, distance between  
prop centers, 7 in. Diam-  
eter, 10 in.  
Per Pair, \$10.25  
Per Pair, with bkt., \$11.00



No. 817. Spotlight  
For windshield or foredoor. Uni-  
versal bracket permits light to be  
thrown in any direction. Dimin-  
ishing mirror in handle. Can be  
used night and day. Self-con-  
tained switch. Just turn handle  
a trifle to right or left, focusing  
bulb. Diameter, 6 $\frac{1}{4}$  in. Fur-  
nished with cord.  
Each, \$5.00



No. 717 DeLuxe Spot-  
light  
The last word in spotlights.  
Beautiful lamp made to match  
the most exclusive car design.  
Diameter 7 $\frac{1}{4}$ ". Indiana ex-  
clusive switch in handle.  
Press button to get in door.  
Special short universal  
bracket. Each.....\$7.00

### Manufacturers

Indiana Lamp Company  
Connersville, Ind.

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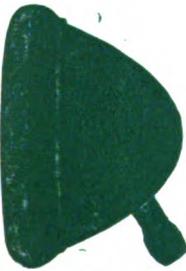
**No. 26. Oil**  
Round type.  $\frac{3}{4}$  in. high.  
5 in. from back to front.  
diameter of glass, 3 in.  
Guaranteed to stay lighted.  
Oil, Pair, \$4.50  
Combination, Pair, \$5.00



**No. 26-A. Oil**  
Same as No. 26, with extra  
large  $5\frac{1}{4}$  in. flange. Most  
sturdy for truck use.  
Oil, Pair, \$5.50  
Combination, Pair, \$6.00



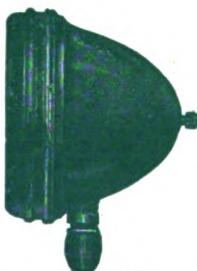
**No. 22. Oil.**  
Square type, prop riveted  
through heavy steel plate,  
making strongest possible  
construction. Will not rat-  
tie or leak.  
Oil, Pair, \$5.50  
Combination, Pair, \$6.00



**No. 15. Electric**  
Same design as bullet shape  
head lamps. Round door.  
Makes popular Electric  
Motorcycle Head Lamp.  
Diameter, 6 in. Depth,  $\frac{1}{4}$   
in.  
Per Pair, \$8.00



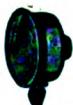
**No. 30 Convex Flange  
Dash Lamp**  
White frosted rosette or  
semaphore glass. No visi-  
ble screws. Rear door. Ac-  
cessible.  
Per Pair, \$4.00



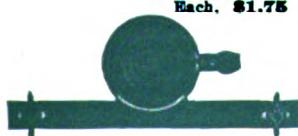
**No. 415**  
Type for Ford cars. Plain  
glass. Regular brackets or  
to fit 1915-16 Ford. Dia-  
meter  $4\frac{1}{4}$  in.  
Per Pair, \$6.00



**No. 24 Oil**  
Same type as  
No. 26.  
Oil, Each, \$2.50  
Combination  
Each, \$3.00



**No. 32**  
 $5\frac{1}{4}$ -in. red sema-  
phore lens in rear,  
white in side.  
Each, \$1.75



**No. 32-Oil**  
Square type  
like No. 22.  
Oil, Each  
\$2.75  
Combination  
Each, \$3.50



**No. 32-L**  
Like No.  
32 but  
with Li-  
cense  
Bracket.  
Each,  
\$2.00

### Manufacturers

**Indiana Lamp Company**

SALES DEPARTMENT

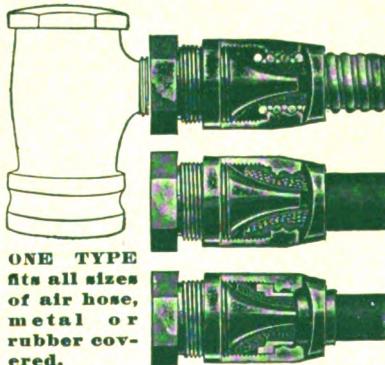
To the Jobber  
The Zinke Company, No. 1328 Michigan  
Ave., Chicago, Ill.

**Connersville, Ind.**

To the Manufacturer  
The American Distributing Co., No. 607  
Krege Building, Detroit, Mich.

# ROMORT AIR APPLIANCES

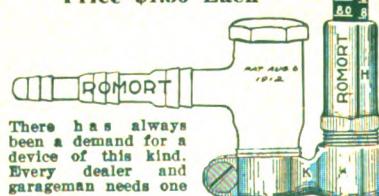
**Universal Hose Coupling**  
Price \$1.25



ONE TYPE  
fits all sizes  
of air hose,  
metal or  
rubber cov-  
ered.

This coupling absolutely keeps the air valve from blowing off the hose. It is universal—one type fitting all sizes of air hose, rubber covered or metal covered. A brass bushing is furnished with each coupling. This is used on hose of small diameter. On the larger sizes of air hose this bushing is unnecessary. Note from the above illustrations how the air hose is expanded at the end—note the construction of the threaded nipple which wedges the air hose so that it is impossible for the air valve to blow off. The Romort Coupling is a necessity—nothing else like it on the market.

**Tire Tester Attachment**  
Price \$1.50 Each



There has always been a demand for a device of this kind. Every dealer and garageman needs one or more.

Fits all Romort Automatic Air Valves, either Style "A" or Style "B," and provides a permanent holder for a pressure gauge. Simply slip the gauge into the holder and you have a tire tester and tire inflator combined in one, and the old trouble of losing gauge is forever over.

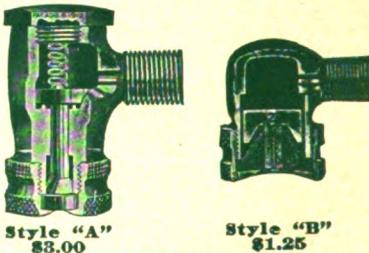
We furnish the attachment only in two types for Style "A" and Style "B" Valves.

*Complete Catalog of Romort Appliances Sent on Request*

Manufacturers  
**Romort Manufacturing Company** Oakfield and Chicago  
Exclusive Sales

**The Zinke Company, 1323 Michigan Ave., Chicago**

**Automatic Air Valves**  
 $\frac{1}{4}$ " Threaded Stem



Style "A"  
\$3.00

Style "B"  
\$1.25

These valves are fitted with  $\frac{1}{4}$ " threaded stems for use in connection with the Romort Universal Hose Coupling.

**Automatic Union, Pipe and Hose Connection**



Price \$8.90 Complete

This appliance is designed for use outside the garage. The hose can be disconnected at night and taken in. When the hose is disconnected, the valve automatically closes, preventing waste of air. Tightening of the knurled nut raises valve, allowing air to pass through hose. Stem fits  $\frac{1}{4}$ ,  $\frac{3}{8}$ , and  $\frac{1}{2}$ -inch hose.

**Union, Pipe and Hose Connection**  
Price 90c Each

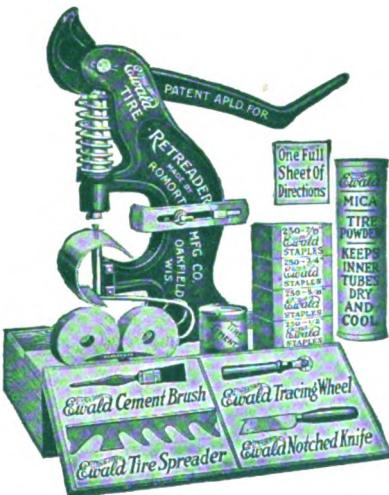


A universally used device to connect the hose to the pipe line. Made of bronze, rust-proof and fits  $\frac{1}{4}$ ,  $\frac{3}{8}$ , and  $\frac{1}{2}$ -inch hose. Attached and detached without tools. The Romort Rubber forms a perfect air seal.

# THE ZINKE COMPANY

\$25.00 per day  
to any dealer who installs an  
*Ewald* TIRE RETREADER

At least  
2000 more  
miles from  
worn-out  
casings



Complete  
Outfit  
as  
Shown  
\$20.00

It is easy to turn out ten casings a day with this outfit. Your customers furnish the two wornout casings, you staple them with the Ewald Tire Retreader Outfit. You can pay for your machine in one day. Many are doing satisfactory work on the Ewald Tire Retreader at a fine profit—why not you?

Everyone is familiar with the thread sewed double-tread tire. Nearly every owner of a motor car has had experience with this method of rejuvenating old tires and not all have been satisfied, owing to the fact that the threads have broken or pulled out after a short time. With the Ewald Tire Retreader wire staples are used—they can't break.

The factory positively guarantees that two casings properly stapled together with the Ewald Tire Retreader will give from 1000 to 2000 miles additional service—that the staples will not pull out if properly set—that the staples will outwear the rubber fabric—that the staples will not chafe the inner tube if instructions are followed.

#### Manufacturers

Romort Manufacturing Company      Oakfield and Chicago

#### Exclusive Sales

The Zinke Company, 1323 Michigan Ave., Chicago

THE ZINKE COMPANY

# UTILITY Automotive PRODUCTS



Price Per Set, \$1.25

## UTILITY PEDALS

For Fords

"The absolutely necessary accessory for Fords" sums up in the words of the user the reasons for the popularity and fast selling qualities of Utility Pedals for Fords.

They transform small smooth Ford clutch and brake pedals into standard size, comfortable pedals. Heavy rubber pad and side flange prevent slippage. Instantly attached. No holes to drill. Made of pressed steel, black enamel finish. Price, per set, \$1.25.

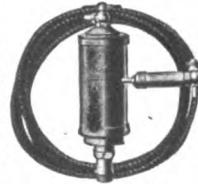
## UTILITY Universal Wrench Set      Universal Rim Wrench

Will fit automatically any nut of any size or shape. No screws to manipulate or parts to get out of order. All the advantages of expensive 16-piece socket wrench sets. Price, only \$3.50.

Fits every nut on every demountable rim. Absolutely automatic in action. All steel with indestructible handles and jaws even in the face of rough usage. Carries in any tool box. Finished in black enamel and nickel. Packed in fibre board cartons of 10. Price, \$1.75.

## UTILITY

UTILITY Pump for all weights of cars and sizes of tires. Price, \$12.00. Handsomely bronzed. Furnished complete with safety-gauge, two spark plug hole adapters, and 12 ft. braided air hose, 1,000 pound test. Shipping weight, 5 lbs.



## Tire Pumps

UTILITY, Jr., Pump for Fords and other small cars. Price, \$7.50. Nickeled finish. Complete with safety-gauge, two adapters and 10 ft. hose. Shipping weight, 3 lbs.

Standard equipped with UTILITY Safety-Gauge which automatically whistles and stops inflation at tire's proper pressure. Pump fits any convenient spark plug hole.

### And the Famous

4  
Models



A Model  
for Every Car

## UTILITY PROTECTED HEATERS

### UTILITY

#### PROTECTED HEATER

For all cars. Nickeled protector. Length 29 in. Weight 14 lbs.

Price \$20.00.

### UTILITY

#### FRONT SEAT HEATER

For roadsters, driving compartments of large cars and trucks. For rear installation on Maxwells and Chevrolets. Nickeled protector. Length 17 in. Weight 10 1/4 lbs. Price \$12.50.

### UTILITY, JR.

#### PROTECTED HEATER

For Fords and other small cars. Finished in black enamel. Length 17 in. Weight, 10 1/4 lbs.

Price \$9.00.

### Manufacturers

HILL PUMP VALVE CO., Archer Avenue and Canal St., Chicago

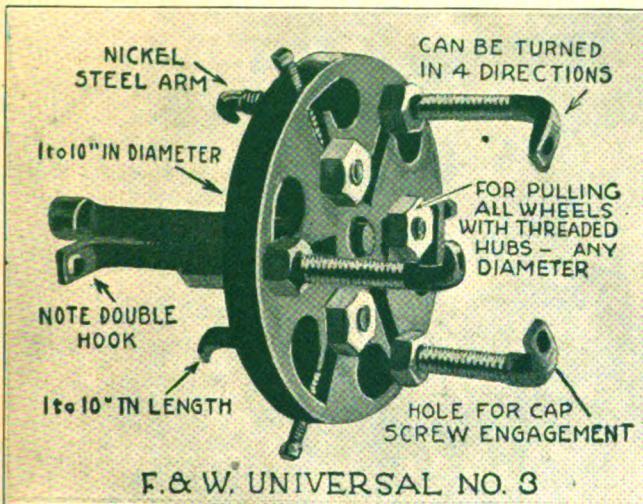
Sales Department

THE ZINKE CO., 1323 Michigan Ave., Chicago

THE ZINKE COMPANY

# F. & W.

## Universal Wheel and Gear Puller



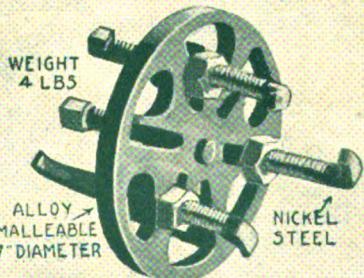
F. & W. UNIVERSAL NO. 3

— a single tool which will pull any wheel or gear on any car or truck. It is the only universal puller on the market

No. 3-List Price \$28.00

THE F. & W. Universal Wheel and Gear Puller is especially designed for use on aeroplanes, automobiles, trucks, tractors electric vehicles, gas engines, marine motors and electric motors. It will meet all requirements for pulling any type of wheels, gears, and pulleys and is so guaranteed by the manufacturers.

We can furnish various attachments to do a variety of press and puller work



F. & W. UNIVERSAL NO. 5  
STARTER, GENERATOR AND  
ALL ELECTRIC MOTOR AND  
LIGHT GEAR WORK

ASK FOR ILLUSTRATED BOOKLET

Sales Department

## THE ZINKE COMPANY

Manufactured by

F. & W. Manfg. Co.

Indianapolis, Ind.

**Z** THE ZINKE COMPANY **Z**



## What a SPIREX will do for Your Ford

42% greater cooling capacity guaranteed.

Banishes all overheating troubles.

Permits unusually long, continuous, satisfactory motor operation.

Adds to the life and betters the operation of the motor.

Eliminates all ordinary cooling troubles.

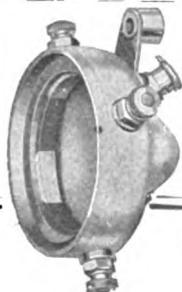
Insures your Ford against radiator leaks.

Reduces the possibility of freezing to the minimum.

Manufactured by MODINE MFG. COMPANY, Racine, Wis.  
**THE ZINKE COMPANY, Sales Dept.**

# THE ZINKE COMPANY

## Your Share of the Million —how much will it be?



IN 1919 the trade absorbed over 500,000 MILWAUKEE TIMERS. This year, over 1,000,000 of these standard replacement timers for Fords are being made to satisfy the demand.

This shows that a large majority of Ford owners use this carefully made timer. *What part of the million are YOU going to sell?*

An instrument of real precision, the

## MILWAUKEE TIMER *for* FORDS



Brush Assembly

Guaranteed to outwear any other made. Tool-steel roller always bears squarely on contacts.

is by far the most efficient and durable on the market. It always gives a hot, fat spark, delivering full power from each explosion. Interchangeable with stock timer. Also fits Fordson Tractor.

Retail price, \$2.25

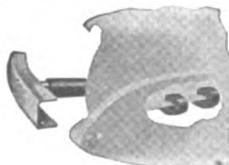
*Get your share of this profitable business  
Write NOW for dealer's proposition and discounts*

**Milwaukee Auto Engine & Supply Co.**  
MILWAUKEE, WISCONSIN



Conqueror Bumper

Fits almost any car. Can be used on rear of great many cars. Fitted with long enclosed springs. Perfect horizontal adjustment of cross-bar regardless of the curve of the frame members.



Trufit Bumper

Fits Essex and '20 Buick. Also many other cars. Especially valuable on cars having splash pans and aprons extending to end of frame members. Strongest and best clamp ever designed — will hold under any condition.



Wauke Bumper

Simple design—strong—neat. Easily attached. Fits many cars. Has long, heavy enclosed springs. All working parts machined and accurately fitted.

THE ZINKE COMPANY



## What a SPIREX will do for Your Ford

42% greater cooling capacity guaranteed.

Banishes all overheating troubles.

Permits unusually long, continuous, satisfactory motor operation.

Adds to the life and betters the operation of the motor.

Eliminates all ordinary cooling troubles.

Insures your Ford against radiator leaks.

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Manufactured by MODINE MFG. COMPANY, Racine, Wis.

THE ZINKE COMPANY, Sales Dept.



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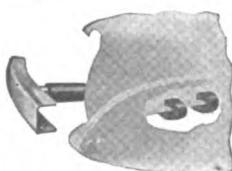
*Get your share of this profitable business  
Write NOW for dealer's proposition and discounts*

**Milwaukee Auto Engine & Supply Co.**  
MILWAUKEE, WISCONSIN



Conqueror Bumper

Fits almost any car. Can be used on rear of great many cars. Fitted with long enclosed springs. Perfect horizontal adjustment of cross-bar regardless of the curve of the frame members.



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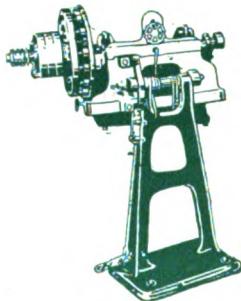


Waukee Bumper

Simple design—strong—neat. Easily attached. Fits many cars. Has long, heavy enclosed springs. All working parts machined and accurately fitted.

# THE ZINKE COMPANY

Carswell-Hammond Motor Bench Stand

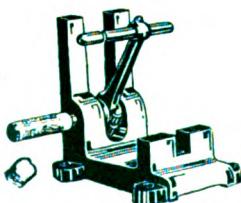


The motor bench stand shown above is built and designed especially for the Ford motor. When the motor is placed in the stand, it can be disassembled or assembled without removing. The stand has a foot lever to operate the swinging table. Shipping weight of the above, 170 pounds.

We also supply the above stand specially constructed to handle Fordson tractor motors as well as Dodge motors. Shipping weight of Fordson tractor stand, 325 pounds. Shipping weight of Dodge motor stand, 210 pounds.

**Dealer's Price.....\$42.50  
With Portable Base... 62.00**

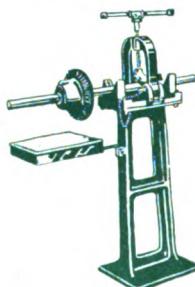
Carswell-Hammond Alignment Machine for Ford Connecting Rods



All connecting rods should be tested before replacing them in the motor. A bent connecting rod will cause a slap in same. This is the most efficient type of alignment machine built for straightening Ford connecting rods exclusively. Shipping weight, 40 pounds.

**Dealer's Price.....\$24.00**

Carswell-Hammond Rear Axle Vise Stand



This stand is especially designed for Ford rear axle work, but can be used for other axles as well. The stand holds the axle housing firmly. Shipping weight of the above is 140 pounds.  
**Dealer's Price.....\$36.50  
No Base with Axle Vise Stand**

Carswell-Hammond Portable Base and Castors



This caster base makes any of our motor bench or axle vise stands portable. This base makes it possible to easily move your work as necessity demands. Shipping weight, 90 pounds.

**Dealer's Price.....\$19.50**

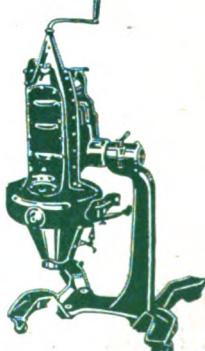
Carswell-Hammond Piston Vise



This piston vise will be found excellent for quickly and securely holding a piston without damaging same, enabling the workman to easily drive out bushings on pins and remove or replace piston rings. Ford and Fordson size jaws are furnished with each vise. Other sizes can be furnished at a small additional cost. Shipping weight, 25 pounds.

**Dealer's Price.....\$15.00**

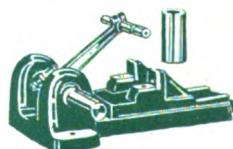
Carswell-Hammond Revolving Assembly and Disassembly Stand



As the above illustration shows, this stand will permit the turning of the entire Ford motor as a unit to any position about the revolving axis. The above stand is shown with the caster roller base attached, but is furnished without it if desired. This stand will be found valuable in performing work on several sides of the motor at once, enabling several workmen to operate without interference with each other and having the parts properly exposed to them and within easy reach.

**Dealer's Price.....\$42.50  
With Portable Base.... 62.00**

Carswell-Hammond Adjustable Connecting Rod Alignment Machine



Any connecting rod can be straightened or lined up with our adjustable machine. The arbor pins are for Ford connecting rods. Bushings are used for the different size crank shafts. Pins can be furnished for any type rod. Shipping weight, 60 pounds.

**Dealer's Price.....\$85.00**

## Manufacturers'

**CARSWELL-HAMMOND MFG. CO., Boone, Iowa, U. S. A.**

## Sales Department

**THE ZINKE CO., 1323 Michigan Ave., Chicago, Ill.**